

**Nicola Persico**  
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Professor of Law and Society  
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December 2009

**Addresses**

Department of Economics  
269 Mercer Street, room 611  
New York, NY 10003

School of Law, Vanderbilt Hall room 414C  
40 Washington Square South  
New York, NY 10012

**Affiliations**

2006-present Professor of Economics, and Professor of Law and Society, New York University  
2001-2006 Associate Professor, Department of Economics, University of Pennsylvania  
1997-2001 Assistant Professor, Department of Economics, University of Pennsylvania  
1996-1997 Assistant Professor, Department of Economics, UCLA.  
2006-present NBER Research Associate  
2001 (Feb-July) Visiting Fellow, Department of Economics, Princeton University

**Education**

1996 Ph.D in Economics, Northwestern University  
1995 PhD in Mathematical Economics (Trieste, Italy)  
1991 *Laurea* in Economics, Università Bocconi, Milano (Italy), *Magna cum Laude*

**Professional Activities**

2009-present Associate Editor, *Econometrica*  
2009-present Board of Editors, *American Economic Review*  
2009-present Associate Editor, *Journal of the European Economic Association*  
2001-2006 Editorial Board, *International Economic Review*

**Grants**

2009-2012 NSF Research Grant SES-0922215 for “A Search-Theoretic Approach to Markets for Illicit Goods.”  
2008-2009 NSF Doctoral Dissertation Improvement Grant SES-0750962 (supervising Moussa Blimpo), for “Team Incentives for Education in Developing Countries: A field Experiment in Benin.”  
2007-2009 NSF Research Grant SES0617507 for “Racial Profiling: Theoretical, Empirical, and Legal Analysis”  
2004-2006 NSF Research Grant SES0422863 for “Disparate Treatment: Theories and Evidence”  
2000-2003 NSF Research Grant SES0078870 for “Policy Outcomes and Efficiency in Political Systems”  
1999-2000 NSF Research Grant SBR9905564 for “Optimal Mechanisms and Information Acquisition”

**Honors and Fellowships**

2002-2008	Selected Fellow at the Center for Advanced Study in the Behavioral Sciences, Stanford University
2007	Recipient of the first Carlo Alberto Medal, awarded to an Italian economist under the age of 40 for his/her outstanding research contributions to the field of economics.
2002-2007	Steven F. Goldstone Endowed Associate Professor in Economics
2002-2004	Alfred P. Sloan Research Fellow
1999	I. Kravis Award for Distinction in Undergraduate Teaching
1997	Selected as a speaker in the <i>Review of Economic Studies</i> Tour
1995-96	Sloan Dissertation Fellowship
1994-95	Università Bocconi Fellowship for Training in a Foreign Country
1994	Distinguished Teaching Assistant Award from the College of Arts and Sciences, Northwestern University
1992	Passed the Qualifying Examinations at Northwestern “with Distinction”
1991	Gold Medal for Best Student from the <i>Friends of Università Bocconi</i>

### **Publications**

- “Information Acquisition and the Exclusion of Evidence in Trials,” with Benjamin Lester and Ludo Visschers. Forthcoming, *Journal of Law, Economics and Organizations*.
- “A Theory of Optimal Random Crackdowns,” with Jan Eeckhout and Petra Todd. Forthcoming, *American Economic Review*.
- “Electoral Incentives, Political Risk-Taking and Policy Reform,” with Alessandro Lizzeri. Published in *The Political Economy of Democracy*. E. Aragonés, C. Bevia, H. Llavador, N. Schofield, eds. Published by Fundación BBVA.
- “Racial Profiling? Detecting Bias Using Statistical Evidence.” Forthcoming, *Annual Review of Economics* (first issue).
- “The hit rates test for racial bias in motor-vehicle searches.” *Justice Quarterly*, 25(1) March 2008, pp. 37-53, with Petra Todd.
- “Generalising the Hit Rates Test for Racial Bias in Law Enforcement, with an Application to Vehicle Searches in Wichita.” *The Economic Journal*, 116 (November 2006), pp. F351-F367, with Petra Todd.
- “Campaign Spending Regulation in a Model of Redistributive Politics.” *Economic Theory* 28(1), May 2006, pp. 95 – 124, with Nicolas Sahuguet.
- “A Drawback of Electoral Competition.” *Journal of the European Economic Association* 3(4), December 2005, 1318-1348, with Alessandro Lizzeri.
- “Passenger Profiling, Imperfect Screening, and Airport Security.” *The American Economic Association Papers and Proceedings* (2005), pp. 127-31, with Petra Todd.
- “Detecting Bias: Using Statistical Evidence to Establish Intentional Discrimination in Racial Profiling Cases.” *University of Chicago Legal Forum*, (2005), pp. 217-35, with David Castleman.
- “The Effect of Adolescent Experience on Labor Market Outcomes: The Case of Height.” *Journal of Political Economy* 112(5), October 2004, pp. 1019-53, with Andrew Postlewaite and Dan Silverman.
- “Why Did the Elites Extend the Suffrage? Democracy and the Scope of Government, With an Application to Britain’s ‘Age of Reform.’” *Quarterly Journal of Economics* 119(2), May 2004, pp. 707 – 765, with Alessandro Lizzeri.
- “Committee Design with Endogenous Information.” *Review of Economic Studies* 71(1), January 2004, pp. 165-94.

- “Racial Profiling, Fairness, and Effectiveness of Policing.” *American Economic Review* 92(5), December 2002, pp. 1472-97.
- “The Provision of Public Goods under Alternative Electoral Incentives.” *American Economic Review* 91(1), March 2001, pp. 225-39, with Alessandro Lizzeri.
- “Racial Bias in Motor-Vehicle Searches: Theory and Evidence.” *Journal of Political Economy* 109(1), February 2001, pp. 203-29, with John Knowles and Petra Todd.
- “Information Acquisition in Auctions.” *Econometrica* 68(1), January 2000, pp. 135-48.
- “Uniqueness and Existence of Equilibrium in Auctions with a Reserve Price.” *Games and Economic Behavior* 30(1), January 2000, pp. 83-114, with Alessandro Lizzeri.
- “Acylicity of Optimal Paths.” In *Nonlinear Dynamics in Economics and Social Sciences* F. Gori, L. Geronazzo, M. Galeotti, editors, pp. 283-95. Springer-Verlag, Berlin Heidelberg 1993, with Luigi Montrucchio.

### **Working Papers**

- “A Search-Theoretic Model of the Retail Market for Illicit Drugs,” with Manolis Galenianos and Rosalie Liccardo Pacula. Mimeo, New York University, August 2008.
- “Factions and Political Competition,” with Jose-Carlos Rodriguez Pueblita and Dan Silverman. Mimeo, New York University, March 2008.
- “Generic Uniqueness of the Solutions to a Continuous Linear Programming Problem.” Mimeo, New York University.
- “Information Acquisition and the Excess Refund Puzzle,” Mimeo, University of Pennsylvania, 2005, pp. 1-38,” with Steven Matthews.
- “Games of Redistributive Politics Are Equivalent to All-Pay Auctions With Consolation Prizes.” Mimeo, University of Pennsylvania 2000, pp. 1-9.

### **Department and University Service**

2007-present	Graduate Admissions Committee, Economics Department
2007-present	Graduate Admissions Committee, Institute for Law and Society
2004-2006	CUAS Committee
2002-2006	PPE Advisory Committee
2002-2004	Graduate Admissions Committee (many times before 2002, Chair for the three years 2002-2004)
2003-2006	Economics Honors Thesis Committee
2005	Fulbright Faculty Committee
2000, 2001	Graduate Comprehensive Examinations Committee

### **Dissertation Committee, Honors Theses, Independent Studies**

*Graduate Dissertation Committee:* Sumantra Sen, Anna Rubinchik, Luis Sanz, Jeong Byun, Nicolas Sahuguet, Sergio Parreiras, Makoto Hanazono, Manuel Willington, Brandon Weber, Yoichi Hizen, Kwang-Ho Kim, Andrea Mattozzi, Sam-Ho Lee, Tetsuya Maruyama, Jose Carlos Rodriguez-Pueblita.

*Undergraduate Honors Theses:* Jonah Paransky, Ayelet Wolf, Michael Frankel, Daniel Stahl, Stephanie Au, Jasmin Lau, Katherine Onishi.

*Independent Studies:* Rahier Rahman.

### **Conference Presentations**

- 1997-2005 American Economic Association Meetings (Philadelphia PA 2005, Evanston IL 2003, New Orleans 2001, San Diego CA 1997)
- 2005 WISE Workshop (Salerno, Italy)
- 2003-2006 Northwestern Workshops on Racial Profiling (Evanston IL 2003, 2004, 2006)
- 2004 University of Chicago Legal Forum Symposium (Chicago)
- 2003 Conference on Crime and Public Policy (UPenn)
- 2002 ESRC Conference on Economic Policy and Political Myopia" (Cambridge, UK)
- 2001 Stanford Institute for Theoretical Economics Summer Conference
- 1997-2001 Wallis Conference on Political Economy (Rochester 2001, Evanston 1997)
- 2001 NSF Decentralization Conference (St. Louis, MI 2000, Washington)
- 2000 International Congress of the Game Theory Society (Bilbao)
- 2000 EU Conference "The Political Economy of Economic Policy." (Toulouse)
- 1999 Society of Economics Dynamics Meetings (Alghero, Italy)

### **Seminars**

- 2006 Wisconsin, NYU, Princeton, U of Michigan, Berkeley
- 2005 MIT Political Science, Berkeley Haas Business School, Duke, European University Institute (Florence, Italy), Bocconi University (Milan, Italy), IIES (Stockholm, Sweden), Vanderbilt, Northwestern
- 2004 University of British Columbia, U. of Washington at Seattle, Washington U. St. Louis
- 2003 Columbia, Berkeley, Georgetown, U. of Mannheim, U. of Bonn
- 2002 Southern Methodist University, Penn State, Rutgers
- 2001 Ohio State University, University of Minnesota, Columbia, University of Illinois at Urbana-Champaign, Stanford, Duke, Johns Hopkins
- 2000 NYU, Penn Law School, University of Wisconsin
- 1999 London School of Economics, University College London, University of Michigan, Yale